

TO: Mr. J. P. Hurst - England

DATE: March 11, 1959

FROM: A. G. Koepfgen

cc: Messrs. R. Abernethy  
E. W. Bernitt  
W. S. Berry  
R. Chapin, Jr.  
W. L. Courage  
L. Fenn - Toronto  
J. J. Gogola - Kenosha  
L. Hones - Toronto  
R. C. Hurd  
R. H. Isbrandt  
J. E. Johnson  
M. F. Moore  
H. G. Paxton  
E. T. Nowak  
J. W. Raisbeck  
G. Romney  
R. K. Seidel - Milwaukee Service  
L. H. Shippee  
W. L. Thoreson  
H. S. Turner  
J. W. Watson

SUBJECT: SCHEDULE 5 - SERIES IV METROPOLITANS

Attached are three (3) copies of approved Schedule No. 5 -- Series IV Metropolitans. This Schedule reflects the proposal attached to your letter of March 6, 1959. We understand that this proposal has resulted from your meeting with Mr. Harriman, Managing Director & Deputy Chairman of Austin Motors, Ltd., Mr. Burton, Works Director of Austin Motors, Ltd., and Mr. Rose, Deputy Managing Director of Fisher & Ludlow, Ltd..

This Schedule is extended thru 9.5 days of December, 1959, adding another 5000 units. It carries the peak rate of 130 per day from mid April thru October. It drops to 102 per day in November thru the new run out of 25000 Series IV units. Our Purchasing Department will be instructed to issue a revised purchase order to allow you to commit for the additional 5000 units as this Schedule is not the instrument to do so.

For the sake of the record we submit the usual customer option data which will remain unchanged from that on Schedule 4.

PAINT	DOMESTIC	FOREIGN	
		CANADA	EXPORT EXCL. OF "GI"
P913-P914 Mardi Gras Red - Frost White	25 %	25 %	25 %
P912-P914 Berk. Green Med.- Frost White	25 %	25 %	25 %
P915-P914 Autumn Yellow - Frost White	25 %	25 %	25 %
P908-P914 Black - Frost White	25 %	25 %	25 %
<u>TIRES</u>	White Side Wall	100 %	50 %
	Black Side Wall	-	50 %
<u>RADIO</u>	100 %	100 %	100 %
<u>WEATHER EYE</u>	100 %	100 %	100 %

If there are any questions, please advise.

AGK/ej

A. G. Koepfgen

MAR 18 1959



SCHEDULE NO. 5 DATE 3-11-59  
 REVISION NO. \_\_\_\_\_ DATE \_\_\_\_\_

**MONTHLY BUILDING SCHEDULE**

APPROVED E.W. Bernitt (signed) DATE 3-16-59  
 APPROVED R. W. Chapin Jr. (signed) DATE 3-17-59

PRODUCT  
 SERIES IV 1500 c.c. ENGINE  
 METROPOLITAN SERIES CARS - AUSTIN MOTORS CO., LTD. ENGLAND

DESCRIPTION	BUILT FACTORY EST THRU FEB.	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH MARCH DAYS 20			MONTH APRIL DAYS 22			MONTH MAY DAYS 19			MONTH JUNE DAYS 22			MONTH JULY DAYS 18			MONTH AUGUST DAYS 16			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
<b>DOMESTIC LHD:</b>																				
Hard-Top	1193		1260	2453		1796	4249		1676	5925		2000	7925		1827	9752		1630	11382	
Soft-Top	335		420	755		599	1354		559	1913		650	2563		348	2911		310	3221	
Total U.S.	1528	84.0	1680	3208	108.9	2395	5603	117.6	2235	7838	120.5	2650	10488	120.8	2175	12663	121.3	1940	14603	
Over/(Under) Schedule 4	(986)		(420)	(1406)		(341)	(1747)		(137)	(1884)		(161)	(2045)		(144)	(2189)		(128)	(2317)	
<b>FOREIGN:</b>																				
<u>EXPORT LHD</u>																				
Hard-Top	12		23	32		24	59		20	79		20	99		30	129		30	159	
Soft-Top	4		8	12		9	21		7	28		7	35		10	45		10	55	
Total Export LHD	16		31	47		33	80		27	107		27	134		40	174		40	214	
<u>RHD</u>																				
Hard Top	3		6	9		10	19		6	25		6	31		7	38		7	45	
Soft Top	0		3	3		4	7		2	9		2	11		3	14		3	17	
Total Export RHD	3		9	12		14	26		8	34		8	42		10	52		10	62	
Total Export LHD & RHD	19	2.0	40	59	2.1	47	106	1.8	35	141	1.6	35	176	2.8	50	226	3.1	50	276	
Over/(Under) Schedule 4	(58)		(10)	(68)		(3)	(71)		(15)	(86)		(15)	(101)		-0-	(101)		-0-	(101)	
<u>CANADA</u>																				
Hard-Top	130		185	315		255	570		180	750		175	925		115	1040		90	1130	
Soft-Top	12		65	77		53	130		20	150		-0-	150		-0-	150		-0-	150	
Total Canada	142	12.5	250	392	14.0	308	700	10.5	200	900	7.9	175	1075	6.4	115	1190	5.6	90	1280	
Over/(Under) Schedule 4	(58)		-0-	(58)		-0-	(58)		58	-0-		-0-	-0-		-0-	-0-		-0-	-0-	
Total Foreign	161	14.5	290	451	16.1	355	806	12.4	235	1041	9.5	210	1251	9.2	165	1416	8.7	140	1556	
Over/(Under) Schedule 4	(116)		(10)	(126)		55	(71)		(15)	(86)		(15)	(101)		-0-	(101)		-0-	(101)	
<b>GRAND TOTALS</b>																				
Hard-Top	1338	73.7	1474	2812	94.8	2085	4897	111.3	1882	6779	111.9	2201	8980	109.9	1979	10959	109.8	1757	12716	
Soft-Top	351	24.8	496	847	30.7	665	1512	26.7	588	2100	26.1	659	2759	20.1	361	3120	20.2	323	3443	
Total	(1102)	98.5	1970	3659	125.0	2750	6409	130.0	2470	8879	130.0	2860	11739	130.0	2340	14079	130.0	2080	16159	
Over/(Under) Schedule 4			(430)	(1532)		(286)	(1818)		(152)	(1970)		(176)	(2146)		(144)	(2290)		(128)	(2418)	

SCHEDULE NO. 5 DATE 3-11-59  
 REVISION NO. \_\_\_\_\_ DATE \_\_\_\_\_

**MONTHLY BUILDING SCHEDULE**  
 PRODUCT

APPROVED E.W. Bernitt (signed) DATE 3-16-59  
 APPROVED R. W. Chapin Jr. (signed) DATE 3-17-59

SERIES IV 1500 c.c. ENGINE  
 METROPOLITAN SERIES CARS - AUSTIN MOTORS CO., LTD. ENGLAND

DESCRIPTION	BUILT ACT EST THRU	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)												TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL			
		MONTH SEPTEMBER DAYS 22			MONTH OCTOBER DAYS 22			MONTH NOVEMBER DAYS 21			MONTH DECEMBER DAYS 9.5 (21 Available)			MONTH DAYS				MONTH DAYS		
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL		DAILY	MONTH	CUM'L TOTAL
<b>DOMESTIC LHD:</b>																				
Hard-Top			2318	13700		2276	15976		1667	17643		820	18463							
Soft-Top			442	3663		434	4097		318	4415		156	4571							
Total U.S.		125.5	2760	17363	123.2	2710	20073	94.5	1985	22058	102.1	976	23034							
Over/(Under) Schedule 4			1437	(880)		2710	1830		1985	3815		976	4791							
<b>FOREIGN:</b>																				
<u>EXPORT LHD</u> Hard-Top			30	189		30	219		30	249		-0-	249							
Soft-Top			10	65		10	75		10	85		-0-	85							
Total Export LHD			40	254		40	294		40	334		-0-	334							
<u>RHD</u> Hard Top			7	52		7	59		15	74		-0-	74							
Soft Top			3	20		3	23		5	28		-0-	28							
Total Export RHD			10	72		10	82		20	102		-0-	102							
Total Export LHD & RHD		2.3	50	326	2.3	50	376	2.9	60	436		-0-	436							
Over/(Under) Schedule 4			-0-	(101)		50	(51)		60	9		-0-	9							
<u>CANADA</u> Hard-Top			50	1180		100	1280		100	1380		-0-	1380							
Soft-Top			-0-	150		-0-	150		-0-	150		-0-	150							
Total Canada		2.2	50	1330	4.5	100	1430	4.7	100	1530	0.0	-0-	1530							
Over/(Under) Schedule 4			-0-	-0-		100	100		100	200		-0-	200							
Total Foreign		4.5	100	1656	6.8	150	1806	7.6	160	1966	0.0	-0-	1966							
Over/(Under) Schedule 4			-0-	(101)		150	49		160	209		-0-	209							
<b>GRAND TOTALS</b>																				
Hard-Top		109.3	2405	15121	109.7	2413	17534	86.3	1812	19346	85.8	820	20166							
Soft-Top		20.7	455	3898	20.3	447	4345	15.8	333	4678	16.3	156	4834							
Total		130.0	2860	19019	130.0	2860	21879	102.1	2145	24024	102.1	976	25000							
Over/(Under) Schedule 4			1437	(981)		2860	1879		2145	4024		976	5000							